

**RETAIL SALES & DOLLAR VOLUME - LAST FIVE YEARS**

	<b><u>2015</u></b>	<b><u>2016</u></b>	<b><u>2017</u></b>	<b><u>2018</u></b>	<b><u>2019</u></b>
Grocery Stores	57,961,543.00	56,771,074.00	56,547,836.00	57,305,637.00	57,999,277.00
Restaurants	42,582,367.00	43,596,823.00	47,560,650.00	49,210,121.00	51,892,115.00
Retail Automotive Sales (Includes car sales & service station)	70,185,667.00	68,587,456.00	70,782,810.00	74,841,763.00	68,647,545.00
Other Retail Sales (Less food & automotive)	<u>182,391,535.00</u>	<u>185,077,608.00</u>	<u>183,395,514.00</u>	<u>192,989,523.00</u>	<u>193,842,564.00</u>
<b>TOTAL RETAIL SALES</b>	<b>353,121,112.00</b>	<b>354,032,961.00</b>	<b>358,286,810.00</b>	<b>374,347,044.00</b>	<b>372,381,501.00</b>
<b>% Increase</b>	<b>0.25%</b>	<b>0.25%</b>	<b>1.20%</b>	<b>4.48%</b>	<b>-0.53%</b>
Contractors	34,040,804.00	44,876,656.00	61,521,066.00	68,023,480.00	105,412,586.00
Wholesale Merchants	28,244,447.00	27,979,895.00	31,720,425.00	30,243,301.00	29,202,520.00
Professional Service (Doctors, Attorneys, Dentists, Surveyors, Accountants, etc.)	30,309,376.00	32,048,046.00	33,870,437.00	36,762,365.00	36,345,733.00
Hotels/Motels	4,891,990.00	5,142,828.00	6,161,240.00	7,558,247.00	10,391,734.00
All Other Business	<u>88,730,033.00</u>	<u>91,224,556.00</u>	<u>90,262,845.00</u>	<u>92,167,428.00</u>	<u>88,119,799.00</u>
<b>TOTAL DOLLAR VOLUME</b>	<b>539,337,762.00</b>	<b>555,304,942.00</b>	<b>581,822,823.00</b>	<b>609,101,865.00</b>	<b>641,853,873.00</b>
<b>% Increase</b>	<b>3.04%</b>	<b>2.96%</b>	<b>4.77%</b>	<b>4.68%</b>	<b>5.37%</b>
Total License Taxes	1,314,972.00	1,350,003.00	1,400,886.00	1,454,419.00	1,513,259.00
<b>TOTAL REVENUE</b>	<b>1,314,972.00</b>	<b>1,350,003.00</b>	<b>1,400,886.00</b>	<b>1,454,419.00</b>	<b>1,513,259.00</b>
<b>% Increase</b>	<b>4.23%</b>	<b>2.66%</b>	<b>3.77%</b>	<b>3.82%</b>	<b>4.04%</b>